

# AI in the Corporate Tax Department – Let's See It!

40<sup>th</sup> Annual TEI-SJSU High Tech Tax Institute  
November 4, 2024



## Agenda

Kickoff and Intros

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GenAI 101

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Demonstrations and Examples

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Roundtable Discussion

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Questions and Comments

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With you  
today



**Stephen Bonovich -  
OpenAI**

Vice President, Tax



**Greg Homen –  
KPMG LLP**

AI Transformation Program Tax Leader



**Kate Riemersma -  
Deloitte**

Tax Technology Partner




**Tyler Gasperlin –  
Moss Adams**

Innovation Senior Manager

Why are  
we here?



# Objectives of the session



GenAI Explained  
&  
Peer Comparison Insights  
(Participant Participation)



Examples of how  
Companies are using  
GenAI for Tax




Roundtable Discussion  
on GenAI for Tax

# Polling Questions

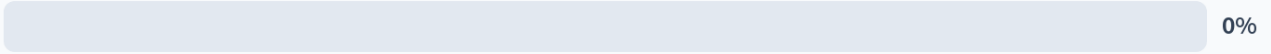
When poll is active respond at [PollEv.com/sjsugenai](https://PollEv.com/sjsugenai)

Send **sjsugenai** to 22333

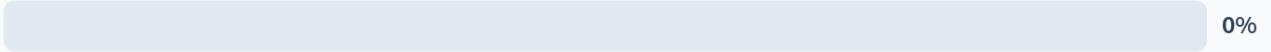


### Does your company have an enterprise version of GenAI approved for business use?

Yes



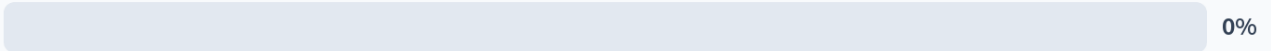
No



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### Are you personally using any GenAI technology?

Yes



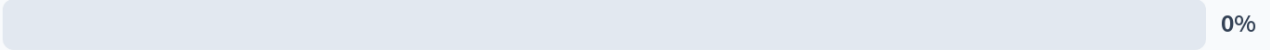
No



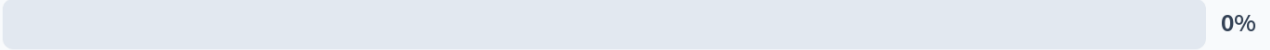
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## Have you or your team received any formal training on Generative AI?

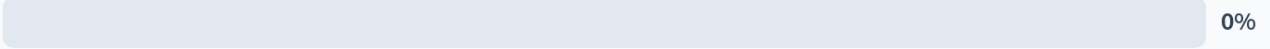
Yes, extensive training



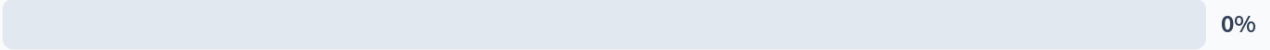
Yes, some training



No, but planning to in the next 12 months



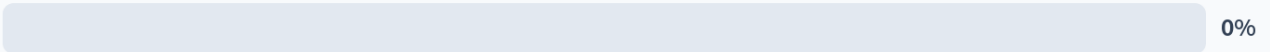
No, and no plans to in the next 12 months



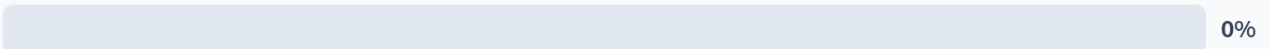
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## How do you think your firm's readiness to adopt Generative AI compares to your peers in the industry?

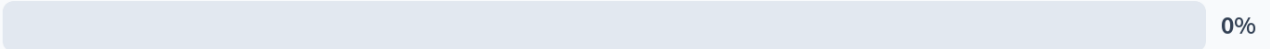
Ahead of the curve



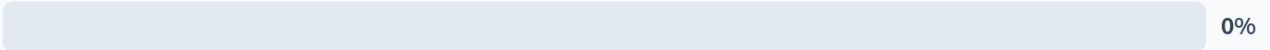
About the same



Slightly behind

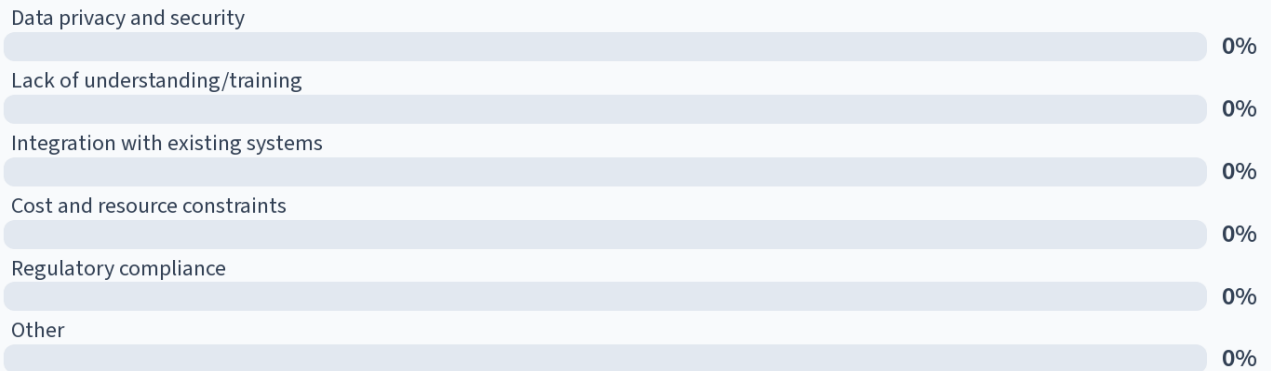


Significantly behind



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## What are your main concerns or barriers to adopting Generative AI in your practice? (Select all that apply)



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# What is Gen AI?



# | What is GenAI?

**Generative AI (GenAI) is a type of artificial intelligence (AI) that can generate content (text, images, audio, code, etc.) from prompts**

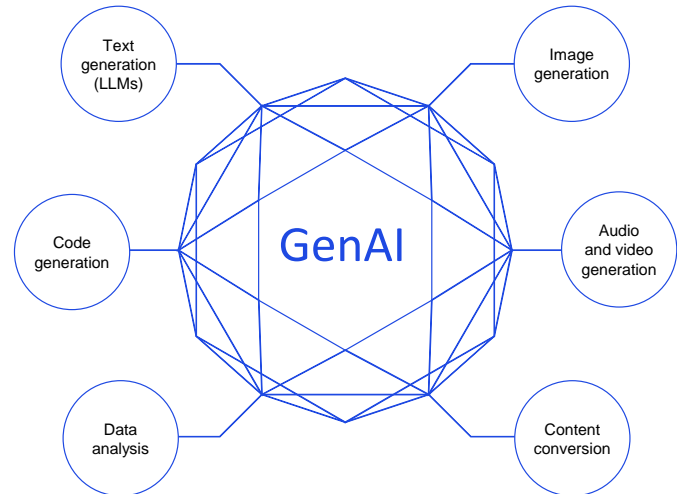
GenAI is an emerging subfield of AI capable of generating content.

GenAI models are trained using various AI and machine learning techniques designed to analyze patterns in text, audio, code, images, and videos.

Large language models (LLMs), such as GPT-4o, Llama 3, Gemini etc., are trained on a vast body of corpus.

LLMs respond to “prompts” that are typically text but can also multimodal, including images and audio.

Generated content may suffer from HACK–hallucination, accuracy, cohesiveness, and knowledgeability.



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| Text to...

Computer  
Code  
Music  
Images  
Stories  
Robots  
Speech  
Video  
Computer Applications

“Italian Pup” – Created with SORA

[cdn.openai.com/sora/videos/italian-pup.mp4](https://cdn.openai.com/sora/videos/italian-pup.mp4)

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# Thinking about Generative AI in tax



## Personal productivity

### How is it applicable?

- Researching & analysing *internal* and *external data* with a GPT interface
- Preparing, streamlining deliverables and outputs
- Gaining better insights, more efficiently



## End-to-end business process optimization

### How is it applicable?

- Scrape data, identify patterns
- Generate qualitative outputs and reports from quantitative and qualitative inputs
- Full-scale tax processes enhanced with back-end AI capabilities



## Strategic value creation

### How is it applicable?

- Near-time analysis and business decisions
- Breaking down the boundaries of the tax function
- Connection to other areas of the organization

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## Value of technology

### Traditional AI Models

Limitations on capabilities

Relatively inflexible

Costly to develop

Highly accurate, predictable

- A human can walk away
- Limited use cases with ROI for Tax

### LLM

Infinite capabilities

Highly Flexible

Lower cost to develop





Chance of inaccuracy

- Human must be in the loop
- Infinite capabilities with potentially high ROI

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# | What can generative AI do?

Capabilities	Representations	Examples
Write		<p><i>"Create a bulleted list of project scope assumptions from the following meeting notes"</i></p> <p><i>"Describe the general income tax filing procedures for multinational corporations"</i></p>
Explain		<p><i>"Summarize key themes from this tax legislation update"</i></p> <p><i>"Explain how changes in manufacturing supply chain might impact US state income tax apportionment calculations"</i></p>
Edit		<i>"Analyze the following allocation and apportionment data"</i>
Compare		<i>"Compare the following two XMLs of filed returns and identify the financial differences"</i>

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## Use Case Demonstrations



## | Let's See It In Action

- **Basic Email Creation & VBA Coding (Greg Homen)**
- **Transfer Pricing Cost Center Interviewer (Greg Homen)**
- **Legal Research (Stephen Bonovich)**
- **GPT creation (Stephen Bonovich)**
- **Tax Benefit Letter (Tyler Gasperlin)**
- **Trial Balance (Tyler Gasperlin)**
- **M&E Classification (Kate Riemersma)**
- **Provision Reporting Chat (Kate Riemersma)**

## Roundtable Questions

